# **Happy Life Distributorship Plan**

HAPPY LIFE PRODUCT NAME	Ex Factory Rate	12% GST On MRP	Price to Distributor With GST. On Ex Factory.	Distributor/Ch annel Partner Royalty 8 % From Ex Factory Rate	Price to Retailer Without GST on MRP	Retailer/Fr anchise Royalty 12% From Ex Factory Rate	Customer Discount 5 % From Ex Factory Rate	Total 17% Royalty + Customer Discount.=	MRP With GST. 12%	Price To Customer Including Gst.12% If 5% Discount is given on Ex. Factory Rate
XYZ	100	16.8	116.8	8	123	12	5	17	140	135
Herbal pan masala (Mukhwas)	475.714	79.92	555.64	38.05	586.08	57.085	38.05	95.14	666	
Healthy lungs and breathing	368.571	61.92	430.49	29.485	454.08	44.228	18.428	62.6 57	516	
Sugar control Green Tea	387.14	65.04	445.214	30.971	476.96	46.457	19.357	65.814	542	
Healthy bones & joints Green Tea	356.43	59.88	409.892	28.514	439.12	42.771	17.821	60.592	499	
Healthy stress free head Green Tea	417.14	70.08	479.714	33.371	513.92	50.057	20.854	70.914	584	
Healthy heart Green Tea	377.14	63.36	433.714	30.171	464.64	45.257	18.857	64.114	528	
Digestion Green Tea	341.426	57.36	392.642	27.314	420.64	40.971	17.071	58.042	478	
Love booster Green Tea	928.564	156	1067.856	74.285	1144	111.428	46.428	157.857	1300	
Immunity booster Green Tea	842.85	141.6	969.285	67.428	1038.4	101.144	42.144	143.285	1180	
Hangover gone	696.42	117	800.893	55.714	858	83.571	34.821	118.392	975	

Slimming tea	355.71	59.76	409.071	28.457	438.24	42.685	17.785	60.471	498	
<b>Green Coffee</b>	301.42	50.64	346.642	24.114	371.36	36.108	15.45	51.242	422	
+Stevia										
Green Tea + Stevia	221.4	37.2	254.643	17.7143	272.8	26.5714	11.071	37.642	310	
Regular Black Tea	195.7	32.88	223.42864	15.54286	241.12	23.31428	9.71428	33.02	274	
500gm										
Harira Mix 450gm	590.70	99.24	689.954	47.2571264	727.76	70.88	29.53	100.42	827	
Harira Mix 900gm	1041.42	174.96	1216.38	83.31	1283.04	124.97	52.07	177.04	1458	
Biswar Laddu	773.56	129.96	903.52	61.88	953.04	92.82	38.67	131.49	1083	
450gm										
Biswar Laddu	1221.41	205.2	1426.61	97.71	1504.8	146.56	61.07	207.63	1710	
900gm										
Cordyceps Military	1037.84	174.36	1212.2	83.02	1278.64	124.54	51.89	176.43	1453	
10gm										
	OCTOBER			OCTOBER						
Kaju Katli Sugar	LAUNCHING			LAUNCHING						
free 200gm										
Kaju Katli Sugar	OCTOBER			OCTOBER						
free 450gm	LAUNCHING			LAUNCHING						
Besan Barfi Sugar	OCTOBER			OCTOBER						
Free 450gm	LAUNCHING			LAUNCHING						
Peanut Barfi	OCTOBER			OCTOBER						
Sugarfree 450gm	LAUNCHING			LAUNCHING						
Chocolate Sugarfree	OCTOBER			OCTOBER						
200gm	LAUNCHING			LAUNCHING						
Sugar Free Biscuits	OCTOBER			OCTOBER						
200gm	LAUNCHING			LAUNCHING						
Mamra Badam	OCTOBER			OCTOBER						
	LAUNCHING			LAUNCHING						
Peanut Butter	OCTOBER			OCTOBER						
D 4 ' C 4	LAUNCHING			LAUNCHING						
Protein Sweets	OCTOBER LAUNCHING			OCTOBER LAUNCHING						
Sugar free										
Whey Protein for	OCTOBER LAUNCHING			OCTOBER LAUNCHING						
Woman	LAUNCHING			LAUNCHING						

#### No Franchisee Fee / Distributor Fee:

Our Company does not charge any franchisee fee or distributorship fee. There is only a compulsion of placing minimum order of around TWO LAKHS for Franchise and FIVE LAKHS for Distributor (approximate calculated amount as per the order of box price). Amount will be accepted through Net Banking, Bank Account Transfer or Demand Draft In Favour of Happy Life, payable at Gwalior MP

#### **BANK ACCOUNT DETAILS:**

HAPPY LIFE ICICI BANK,

ACCOUNT NUMBER: 019705500961

**ACCOUNT TYPE: CURRENT** 

IFSC: ICIC0000197

GSTIN: 23BIEPS5130G1ZI

#### Advertisement

1.5% Royalty is given to the distributor / franchisee for the Advertisement apart from MRP of on any product

## **Transportation**

1.5 % Royalty is given to the distributor only for the Transportation apart from MRP on any product

# After Expiry of any product

After Expiry Date of any product we take our product back to the company and in place of it we adjust the amount in further orders. The transportation is born by company itself.

**Tentative Profit of Franchise on any product:** 17% to 20%

**Tentative Profit of Distributor on any product:** 8% to 27%

# **Widely Support**

Happy Life India now runs periodic advertisements on in online social media and online professional platforms only. We have new internet ad campaign that will pop up on computer screens with so many users. Most of the time you'll also see the address and contact information for your business included at no extra charge. We always flash your name and address on our website.

### **Frequent Offers**

- 1. Time to time Festival offers
- 2. Company gifts
- 3. Combo offers

# **How to Apply**

All you need to do to take franchisee/Distributorship of Happy Life is to fill the attached Application form with the Demand Draft of the price of your order (Ex Factory Price with GST 12%). Also attached PAN Card and Adhar Card with the form.

# **Draft of franchise proposal**

First, you need to introduce yourself and your proposal. To do that, you'll write a Cover Letter that briefly explains who you are, states your goal, and provides all your contact information. Then, you'll create a Title Page to name your proposal something descriptive, like "Proposal to Sell the Happy life India Health Care Herbal Product's Franchise/Distributor at Main city's of India." or "well known Herbal Health Product, Herbs and Spices Selling Company Happy Life India Propose Franchise Opportunity in Main city's of India." or "Proposed Purchase of Happy life India Health Care Herbal Product's Franchise in Main city's of India.

Next is the section where you spell out the needs and requirements of the deal. If you are selling a franchise, you'll need to specify the Requirements for purchase, which will contain descriptions such as a minimum cash investment, and perhaps a minimum net worth. You'll also want to specify a Fee Schedule or Cost Summary specifying the ongoing fees that the franchisee will need to pay to the franchisor - these might include fees for advertising or marketing, percentages of royalties, and so forth. You'll also need some topics that spell out what the franchisee is required to do. These might include pages like Expectations, Maintenance, Purchasing, Regulations, and Reporting. You might need Facilities, Design, Layout, or Uniforms that describe what the franchise and its products and employees must look like at all times.

Topics will vary somewhat in this section, depending on the nature of the franchise. For a fast-food franchise, you might need a Menu page to spell out all items that must be offered; for a cleaning franchise,

#### Services Offered.

You might need a Services Offered page to describe the services that must be offered. Include all the topics you need to describe what is required of an owner of the franchise.

In the following section, you need to describe precisely what you are offering the other party. If you are the franchisor or a current franchisee, you will most likely include pages like Return on Investment or Projected Income to show what a new franchisee can expect to earn.

Training and Advertising are usually big components offered by a franchise, as well as having an established Market Share and Customers and recognizable Branding. Usually there is an established line of Products and a standard Process for running the business,

Steps for every Procedure, and so forth - be sure to include everything the franchise offers to help the new owner be a success. If you're selling an existing franchise, you might want to list your Staff or Team Members to let the prospective owner that these employees are available to stay with the business.

#### **Established Branding**

Our Name Happy Life India is known throughout India and the northern States as the biggest and best in Uses Herbal Health Product. Our logo with its distinctive mop symbol is recognized everywhere. You can print pre formatted flyers brochures and business cards to take advantage of our proven layouts while providing your contact information.

#### **Terms and Condition:**

- 1. First order will be delivered to your address within 20-days
- 2. Further order shall be placed through mobiles or our email
- 3. We suggest to maintain all sell and purchase invoices
- 4. We suggest to file GST timely
- 5. Once the order is placed the money will not be refunded
- 6. Product type in order may be changed box wise within 2 days of placing order
- 7. After un-boxing or consignment or opening seal of products we shall not be responsible for any return or exchange
- 8. There shall be no credit or credit limit. All products will be delivered to the Distributor or franchise after receiving the required amount as per chart.
- 9. Distributor / Franchise has to pay only Ex-Factory Rate with GST to the company before placing any order.
- 10. Franchise is always considered as a retailer or direct seller
- 11. Distributor may sell the products across the city or divisions
- 12. Distributor may sell the products across the cities of his state until new distributor is established in other cities of same state out of its division.
- 13. There will be only one distributor in a city
- 14. Franchise may only sell from his address or his any associated shop
- 15. Transportation shall be borne by company to the distributor / franchise
- 16. No distributor / franchise can change the sticker price on the product or seal pattern or any related thing about the product. Doing such activities is quite illegal and company may take strict action against such distributor/franchise
- 17. Further sell expanses and transportation shall be borne by distributor/franchise
- 18. Be careful about the proper packing of any items and delivery
- 19. Be careful about rain, heavy sunlight or durst etc in protecting product
- 20. Change in product rates, franchise/distributorship amount, percentage may be changed in future. All rights reserve to Happy Life



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